

# Sophie Otton

SOPHIE OTTON IS ONE OF THE BRIGHT LIGHTS OF AUSTRALIAN WINE. SHE IS DEDICATED, HARD WORKING AND HIGHLY TALENTED, WITH AN ECLECTIC RANGE OF EXPERIENCE AND SKILLS. SHE IS A STAR.

*Michael Hill Smith AM MW Shaw + Smith*

With almost 20 years experience right across the industry, Sophie Otton is now working as an independent wine consultant, presenter, educator and writer. Immediately prior to this, she was the Wine Director for Rockpool Bar and Grill Sydney, managing a team of ten sommeliers and the rarest restaurant cellar in the southern hemisphere. Sophie works concurrently as a feature wine writer for Australian Gourmet Traveller Wine Magazine and is a long-standing member of their tasting panel. She has successfully completed the WSET Diploma in Wine and Spirits in London and is a Certified WSET Educator Level III. She is a wine judge and certified sommelier with the Court of Master Sommeliers, and in 2009 won the Judy Hirst Award for the sommelier responsible for the Wine List of the Year.

## CONSULTANT

SOPHIE OTTON IS UNIQUELY POSITIONED IN THE WORLD OF FINE WINE. AS ONE OF AUSTRALIA'S MOST TRUSTED AND RESPECTED SOMMELIERS, SHE IS CLOSELY CONNECTED WITH MANY OF THE WINE INDUSTRY'S INFLUENTIAL LEADERS AND THINKERS.

*Andrew Caillard MW*

## WINE LIST SERVICES

Over the past decade, Sophie has worked as the Wine Director for the Rockpool Group (Sydney) and the European Group (Melbourne). Her expertise has been acknowledged by the conferral of four Wine Spectator Grand Awards and numerous GTW 'Wine List of the Year' awards across various venues in a number of categories.

- Selection, construction, and writing of wine lists, including by-the-glass programs
- Pricing structure and negotiation, liaison services and supplier introductions
- Implementation of sommelier wine list education and service training standards

## PRESENTER

HER PARTICULAR GIFT IS HER ABILITY TO EFFORTLESSLY STRIKE A BALANCE BETWEEN BEING ENTERTAINING AND EDUCATIONAL.

*Ian Morden, Estate Director, Cloudy Bay*

## INDUSTRY EVENTS

Sophie is an experienced presenter, speaking in 2013 at key industry events such as Savour Wine Australia (Adelaide SA) and Pinot at Cloudy Bay (Marlborough NZ).

- Expert presentation as part of a panel on a select topic with wines
- Hosting reader tastings and dinners on behalf of Gourmet Traveller Wine
- Tailoring private tastings for executive board, brand team or wine club

## PRIVATE & CORPORATE ENGAGEMENTS

Sophie is specialised in hosting winemaker dinners, corporate wine tastings & wine education classes for corporate and private clients.

- Tailoring private tastings for executive board, brand team or wine club
- Food and wine matching tuition
- Sensory tuition on how to taste and appreciate wine, beginners to advanced

# Sophie Otton

## WRITER

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HER WRITING IS CLEAR, CONCISE AND DIRECT AND SHOWS HER DEPTH OF KNOWLEDGE, BREADTH OF EXPERIENCE, AND CLARITY OF INSIGHT. I HAVE LONG REGARDED HER AS ONE OF OUR FINEST WINE WRITERS.

*Peter Forrestal, Independent writer and editing professional*

## CONTENT AND COPYWRITING

Sophie has been a feature writer for Gourmet Traveller Wine Magazine for the past 10 years, and has also written for The Bulletin and James Halliday's Wine Companion Magazine. She is also a current contributor to Qantas Magazine, Langton's Online Magazine, The World of Fine Wine, UK and the Hong Kong based Horizon Magazine.

- Website content and copywriting for wine companies
- Winery profiles, histories and biographies, tasting notes
- Media releases, digital and print

## EDUCATOR

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HER LOYALTY, DEDICATION AND COMMITMENT HAVE TAKEN HER TO THE TOP OF HER FIELD, AND HER HIGHLY PROFESSIONAL, THOUGHTFUL AND POSITIVE APPROACH, COMBINED WITH AN ADVANCED ABILITY TO PASS ON KNOWLEDGE, ARE STRENGTHS THAT HAVE THE BROADEST APPLICATION.

*Jeffrey Grosset, Grosset Wines*

## SOMMELIER SERVICES

Sophie holds her WSET Diploma in Wine and Spirits. She is a Certified WSET Educator Level III, a certified sommelier with the Court of Master Sommeliers and an experienced taster and wine show judge.

- Sommelier education / mentoring in the development of wine culture, wine knowledge and palate training
- Sommelier training in wine services standards and sales
- Sommelier training in appropriate wine selection, stock control and budgeting